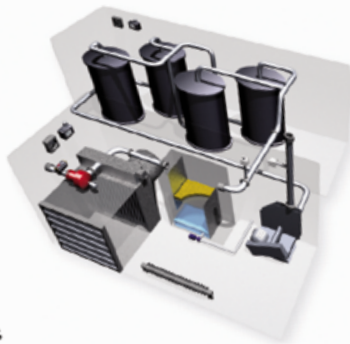


BROCKHAUS

The companies within the Brockhaus Group with its headquarters in Plettenberg, Germany, operate in four complementary business fields. In Germany and Europe Brockhaus is one of the leading providers of "Steel Service" and "Cold Rolling and Longitudinal Cutting". In the fields of "Measuring and Testing Technology" as well as in "Industrial and Environmental Services" the companies serve their customers worldwide. All production is exclusively at the sites in Plettenberg and Lüdenscheid in Germany where Brockhaus has 170 employees. Products are sold directly or through sales offices. Approximately 20 % of the annual turnover of 70 million Euros is generated through export. The family business is currently managed in the fifth and sixth generation of the Brockhaus family. The owners are Dirk E. Brockhaus and his son Caspar N. Brockhaus. Dirk E. Brockhaus is CEO of the Brockhaus, three companies Brockhaus Stahl GmbH, Brockhaus Lennetal GmbH and Brockhaus Messtechnik GmbH & Co KG. Caspar N. Brockhaus has joined business operations in 2009. The family management is supported by two non-family CEOs: Matthias Steiner at Brockhaus Lennetal GmbH and Stefan Siebert at Brockhaus Messtechnik. The CEOs are appointed by the family. An advisory board, which assembles four times a year, fulfills the function of a supervisory body. The Brockhaus Group has its origins in 1864 when Friedrich Brockhaus started his "factory shop" in Plettenberg-Wiesenthal. The founders came from the same family that founded the renowned Brockhaus publishing house at the beginning of the nineteenth century. In 2000 and 2001 the companies then known as Brockhaus Söhne GmbH & Co KG and Kaltwalzwerk Brockhaus GmbH were sold by the family. Then in 2002 Dirk E. Brockhaus reacquired two of the business operations of the Brockhaus Kaltwalzwerk and founded the new company Brockhaus Stahl GmbH.

FACTS AND DATA

Family ownership: in the fifth and sixth generation of the Brockhaus family
Founder: Friedrich Brockhaus, 1864, Plettenberg-Wiesenthal



Industrial and environmental technology is one of the Brockhaus business fields. This illustration shows a model of a plant for decontamination of air extracted from a tank.

Family shares in the company: 100%, with Dirk E. Brockhaus and Caspar N. Brockhaus as shareholders

Family influence: owner-operated by Dirk E. Brockhaus and Caspar N. Brockhaus together with two non-family CEOs.

Supervisory body: advisory board

Locations: Plettenberg and Lüdenscheid

Sales: direct sales and sales offices

Turnover: 70 million Euros (2008)

Equity ratio: 35 %

Employees: 170 (2008)

CONTACT

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CHRONOLOGY

- 1864** Foundation of the company
- 2000/2001** Sale of Brockhaus Söhne GmbH & Co KG and Kaltwalzwerk Brockhaus GmbH
- 2002** Reacquisition of two of the business operations of the Brockhaus Kaltwalzwerk by Dirk E. Brockhaus and the foundation of the new company Brockhaus Stahl GmbH
- 2009** Caspar N. Brockhaus joins the family business

BROCKHAUS

BROCKHAUS



»It is not merely efficiency and rapid revenue gains that is decisive in the manufacturing of steel products but rather it is quality that ensures sustainable entrepreneurship.«
 Hermann Brockhaus,
 1927



Brockhaus also produces slit strip in its own cold rolling mill.



Encyclopaedia of German family companies

The 1.000 most important German family companies with relevant information on their history and social commitment including facts and figures.